## BALANCE SHEET

Quarter 4/ 2009

Unit: VND

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 694.984.726.819 | 534.775.055.592 |
| I. Cash and cash equivalents | 110 |  | 50.169.681.260 | 6.233.866.033 |
| 1. Cash | 111 | V. 01 | 50.169.681.260 | 6.233.866.033 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 3.613.988.100 | 1.717.033.000 |
| 1. Short-term investments | 121 |  | 3.933.971.400 | 3.794.542.300 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (319.983.300) | (2.077.509.300) |
| III. Receivables | 130 |  | 95.257.069.497 | 95.554.079.173 |
| 1. Trade accounts receivables | 131 |  | 45.468.386.600 | 56.191.863.199 |
| 2. Advances to suppliers | 132 |  | 27.138.953.566 | 19.191.224.951 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 23.116.865.129 | 20.170.991.023 |
| 6. Provision for short-term bad receivables | 139 |  | (467.135.798) |  |
| IV. Inventories | 140 |  | 543.879.805.447 | 429.548.448.784 |
| 1. Inventories | 141 | V. 04 | 543.879.805.447 | 429.548.448.784 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 2.064.182.515 | 1.721.628.602 |
| 1. Short-term prepaid expenses | 151 |  | 15.152.504 | 329.777.204 |
| 2. VAT deductible | 152 |  | 844.919.506 | 453.793.402 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 1.204.110.505 | 938.057 .996 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 78.648.276.071 | 30.129.070.897 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 33.169.230.498 | 25.867.714.667 |
| 1. Tangible fixed assets | 221 | V. 08 | 25.145.478.471 | 18.306.278.837 |
| - Historical cost | 222 |  | 63.301.184.419 | 49.466.936.598 |
| - Accumulated depreciation | 223 |  | (38.155.705.948) | (31.160.657.761) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |


| - Accumulated depreciation | 226 |  |  |  |
| :--- | ---: | :--- | ---: | ---: |
| 3. Intangible fixed assets | 227 | V.10 | 7.168 .627 .000 | 7.181 .127 .000 |
| - Historical cost | 228 |  | 7.206 .127 .000 | 7.206 .127 .000 |
| - Accumulated depreciation | 229 |  | $(37.500 .000)$ | $(25.000 .000)$ |
| 4. Construction in progress expenses | 230 | V.11 | 855.125 .027 | 380.308 .830 |
| III. Property investment | $\mathbf{2 4 0}$ | V.12 | $\mathbf{4 0 . 0 1 0 . 6 6 8 . 5 0 3}$ |  |
| - Historical cost | 241 |  | 40.778 .582 .935 |  |
| - Accumulated depreciation (*) | 242 |  | $(767.914 .432)$ |  |
| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{5 . 2 2 4 . 2 2 1 . 3 3 5}$ | $\mathbf{4 . 1 4 0 . 5 2 1 . 3 3 5}$ |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.13 | 5.224 .221 .335 | 4.140 .521 .335 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{2 4 4 . 1 5 5 . 7 3 5}$ | $\mathbf{1 2 0 . 8 3 4 . 8 9 5}$ |
| 1. Long-term prepaid expenses | 261 | V.14 | 244.155 .735 | 120.834 .895 |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  | $\mathbf{5 6 4 . 9 0 4 . 1 2 6 . 4 8 9}$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| A. LIABILITIES (300= 310+330) | $\mathbf{3 0 0}$ |  | $\mathbf{5 6 7 . 7 4 4 . 3 2 6 . 6 6 8}$ | $\mathbf{4 4 0 . 3 1 6 . 2 2 9 . 6 7 4}$ |
| I. Short-term liabilities | $\mathbf{3 1 0}$ |  | $\mathbf{4 4 4 . 6 6 6 . 5 1 0 . 7 4 9}$ | $\mathbf{3 3 2 . 7 1 0 . 7 3 7 . 8 6 8}$ |
| 1. Short-term borrowing and debts | 311 | V.15 | 148.315 .126 .217 | 74.964 .285 .779 |
| 2. Trade accounts payable | 312 |  | 24.852 .383 .507 | 35.641 .983 .256 |
| 3. Advances from customers | 313 |  | 150.397 .838 .720 | 156.960 .852 .507 |
| 4. Taxes and liabilities to State budget | 314 | V.16 | 12.864 .179 .283 | 9.201 .767 .918 |
| 5. Payable to employees | 315 |  | 530.749 .157 | 140.543 .000 |
| 6. Payable expenses | 316 | V.17 | 5.318 .260 .976 | 5.780 .108 .039 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V.18 | 102.387 .972 .889 | 50.021 .197 .370 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | $\mathbf{3 3 0}$ |  | $\mathbf{1 2 3 . 0 7 7 . 8 1 5 . 9 1 9}$ | $\mathbf{1 0 7 . 6 0 5 . 4 9 1 . 8 0 6}$ |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V.19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V.20 | 122.400 .803 .771 | 107.213 .660 .284 |
| 5. Deferred income tax | 335 | V.21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 677.012 .148 | 391.831 .522 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  | $\mathbf{1 2 4 . 5 8 7 . 8 9 6 . 8 1 4}$ |
| B. OWNER'S EQUITY (400= 410+430) | $\mathbf{4 0 0}$ |  | $\mathbf{2 0 5 . 8 8 8 . 6 7 6 . 2 2 2}$ |  |


| I. Capital sources and funds | $\mathbf{4 1 0}$ | ..22 | $\mathbf{2 0 5 . 6 8 2 . 7 0 0 . 6 8 2}$ | $\mathbf{1 2 2 . 9 4 9 . 8 3 4 . 5 7 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| 1. Paid-in capital | 411 |  | 81.280 .000 .000 | 81.200 .0000 .000 |
| 2. Capital surplus | 412 |  | 38.424 .123 .000 | 30.364 .536 .000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | $(4.712 .168 .000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 4.885 .901 .062 | 4.894 .488 .152 |
| 8. Financial reserve fund | 418 |  | 4.057 .546 .336 | 4.057 .546 .336 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 77.035 .130 .284 | 7.065 .432 .084 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{2 0 5 . 9 7 5 . 5 4 0}$ | $\mathbf{1 . 6 3 8 . 0 6 2 . 2 4 2}$ |
| 1. Bonus and welfare fund | 431 |  | 205.975 .540 | 1.638 .062 .242 |
| 2. Budgets | 432 | V.23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES $(\mathbf{4 3 0}=\mathbf{3 0 0 + 4 0 0})$ | 440 |  | $\mathbf{7 7 3 . 6 3 3 . 0 0 2 . 8 9 0}$ | $\mathbf{5 6 4 . 9 0 4 . 1 2 6 . 4 8 9}$ |

## INCOME STATEMENT

Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 | 2009 | 2008 |
| 1. Sales | 1 | VI. 25 | 92.273.835.085 | 52.116.512.268 | 304.863.626.762 | 301.011.352.592 |
| 2. Deductions | 2 |  | 118.313 .636 | 1.637.101.705 | 119.484.623 | 1.637.101.705 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 \text { ) }}$ | 10 |  | 92.155.521.449 | 50.479.410.563 | 304.744.142.139 | 299.374.250.887 |
| 4. Cost of goods sold | 11 |  | 50.793.205.722 | 41.407.295.013 | 196.751.727.807 | 242.544.601.322 |
| 5. Gross profit (20=10-11) | 20 |  | 41.362.315.727 | 9.072.115.550 | 107.992.414.332 | 56.829.649.565 |
| 6. Financial income | 21 | VI. 26 | 1.121.291.846 | 1.590 .341 .120 | 4.063.083.166 | 4.484.668.764 |
| 7. Financial expenses | 22 | VI. 28 | 5.320.015.779 | 1.456.174.938 | 13.702.937.812 | 6.402.415.426 |
| - Include: Interest expenses | 23 |  | 5.101.042.791 | 342.531 .817 | 10.950.981.058 | 1.569.241.572 |
| 8. Selling expenses | 24 |  | 35.100.000 | 16.000.000 | 69.900.000 | 1.562.102.770 |
| 9. General \& administrative expenses | 25 |  | 5.574.695.553 | 2.469.764.145 | 15.645.213.866 | 9.040.414.577 |
| 10. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}$ ) - ( $24+25)$ | 30 |  | 31.553.796.241 | 6.720.517.587 | 82.637.445.820 | 44.309.385.556 |
| 11. Other income | 31 |  | 98.957.779 | 591.143.473 | 958.189.338 | 928.211 .473 |
| 12. Other expenses | 32 |  | 1.212.016.676 | 838.483.234 | 2.031.496.683 | 877.592.068 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (1.113.058.897) | (247.339.761) | (1.073.307.345) | 50.619.405 |
| 14. Profit before tax ( $30+40$ ) | 50 |  | 30.440.737.344 | 6.473.177.826 | 81.564.138.475 | 44.360.004.961 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 3.925.349.423 | 1.167.140.731 | 9.666.269.351 | 10.466.298.070 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax | 60 |  | 26.515.387.921 | 5.306.037.095 | 71.897.869.124 | 33.893.706.891 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 4/ 2009 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 305.327.085.749 | 269.587.058.919 |
| 2. Cash paid for supplier | 2 |  | (166.303.166.022) | (143.337.948.889) |
| 3. Cash paid for employee | 3 |  | (19.160.883.472) | (13.288.380.888) |
| 4. Cash paid for interest | 4 |  | (27.834.921.089) | (18.971.563.329) |
| 5. Cash paid for corporate income tax | 5 |  | (8.576.080.789) | (7.536.076.448) |
| 6. Other receivables | 6 |  | 186.574.940.006 | 82.770.078.380 |
| 7. Other payables | 7 |  | (105.940.289.728) | (130.690.685.668) |
| Net cash provided by (used in) operating activities | 20 |  | 164.086.684.655 | 38.532.482.077 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (2.045.813.972) | (381.795.200) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | 452.643.797 | 296.911.085 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (27.278.719.000) | (15.086.405.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 25.729.685.000 | 11.607.572.340 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2.444.068.758 | 3.793.335.895 |
| Net cash used in investing activities | 30 |  | (698.135.417) | 229.619.120 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 14.382.987.000 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (3.791.368.000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 16.494.910.432 | 6.770.780.000 |
| 4. Cash paid to principal debt | 34 |  | (150.266.228.273) | (60.553.596.421) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (64.403.170) |  |
| Net cash (used in) provided by financing activities | 40 |  | (119.452.734.011) | (57.574.184.421) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 43.935.815.227 | (18.812.083.224) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 6.233.866.033 | 25.045.949.257 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | VII. 34 | 50.169.681.260 | 6.233.866.033 |

